

TFN Live Events | Impact Report

Thank you for completing this Impact report so we can share with our network the outcomes of the project/program that you pitched at a TFN event. Please answer as accurately/comprehensively as possible, although we appreciate that you may not have exact answers to everything. If you raised funds after the event because of your pitch, we are keen to know about your success as we track this information. To save and resume your report later, click the SAVE button at the bottom right of the page. When complete hit SUBMIT. Thank you.

1. Organisation name

All Things Equal

3. Email address bianca@allthingsequal.com.au

2. Your name and positionBianca Stern, General Manager

4. Date of the TFN event at which you presented 23/02/2022

5. Please outline the project/program and funding you pitched for at the TFN event. We pitched for support with rolling out our All Things Equal's Cooking School

Impact of Funding

6. Please describe how the funding was used and the implementation of the project/program. We employed a program coordinator in March 2022 who rolled out our cooking school. She developed relationships with trainee's and families, built a pipeline of fantastic university placement students and implemented all training and individualised visual resources. The funding was also used to purchase a variety of safety equipment and minor renovations to ensure the environment was accessible and equipped to support all trainees.

Given the success of the program, we learned that the cooking school has the potential to become so much more than a life skills opportunity, and we are in the process of developing this into a substantial part of a structured pre-employment program, that will act as a training ground into the employment program of our cafes.

7. Please describe the impact that the TFN funding has had on your organisation.

The funding received by our pitch with TFN has been absolutely incredible for our organisation. Developing a program that could meet the needs of young people with disability was a dream for us. We couldn't meet the demand for people wanting paid employment for All Things Equal and this program allowed so many new trainees to gain their first foot in the door of hospitality.

- 8. How many people have been supported by programs or activities that were funded by the TFN donations?
- 25 young people with disability have participated in the cooking school for a semester-long program
- 9. Please tell us a short story about someone who has benefited from this funding.

Jack had just completed high school and had a goal of finding paid employment. There were limited workreadiness or or employment opportunities available for him until he came across All Things Equal. Jack enrolled in All Things Equal's Cooking School Program and loved it from the first class. He developed a range of real-world skills in the kitchen, challenged himself to try new ingredients and built a sense of community he never knew existed. His mum stated "This program has offered Jack an opportunity to grow, not only in the development of his cooking skills but also in his understanding of hospitality. Every week he is so proud to bring home delicious dishes for us to try".

After Jack's success in partaking in the cooking school, he was offered paid employment with All Things Equal as a kitchen-hand and is considered an asset to the organisation.

Use of Funds and Evaluation

- 10. How much funding did you receive through the TFN event for your project/program? \$45,000.00
- 11. Please provide a budget breakdown on how the funds raised at the TFN were used. If not all of the funding has been used, please explain why. We will follow up with you if the budget shows more than 10% has not been spent.

Program coordinator wage - \$25,000 Accessible resources and training equipment - \$10,000 Minor kitchen renovations - \$4.000 Training of staff - \$3,000 Consulting from health professionals - \$3,000

12. Describe if, and why, any of the funding was used differently from what you described in your original pitch/budget...

N/A

- 13. What measures did you use to assess the impact?
- 1. We asked families and trainee's to complete a survey at the completion of their semester-long program.
- 2. The demand of interest we received from participants wanting to partake in the program
- 3. Personal impact stories shared by families and trainee's with All Things Equal
- 14. Describe three ways that your organisation has changed in the past 12 months since the event. (You can also describe here how Covid-19 restrictions have impacted on and changed the way you work).
- 1. We launched a 2nd cafe, a football club canteen and a Health and Happiness Program
- 2. We've hired our first CEO!
- 3. Improved our recruitment process and training offering for our trainees

Please upload photos of the work supported with TFN funding.

Videos

Post Event- Additional Benefits

15. Over the past 12 months, how important was 16. Do you feel that association with TFN has your affiliation with TFN to your organisation? Critical - We wouldn't be where we are now without it and the philanthropic sector?

helped to increase your credibility with donors

17. Over the past 12 months, did you receive any goods in-kind and/or pro-bono services from anyone you met through TFN?

Yes, pro-bono services

Please provide more detail

Vu Consulting - 3 months

18. Has the TFN pitch coaching and mentoring helped you successfully secure funding from other sources after the TFN event?

Yes

Please provide more details

The TFN pitch coaching provided All Things Equal with the confidence to share our mission and journey with others. It encouraged us to consolidate our ask and be prepared for difficult questions.

19. What were some of the other benefits of participating in TFN? (tick all that apply)

Pitch Coaching
Increased Visibility
Access to a new network and supporter base
Greater self confidence
A greater ability to articulate your proposition
Meeting other non-profits
Being introduced to the TFN Alumni Program

Being a part of the Alumni Network

As part of the TFN Alumni Network we aim to offer you continuing support to build your capacity through offering connections, opportunities and professional development experiences. We are interested to know how effective this has been in the last 12 months.

20. Have you participated in any alumni activities (please tick all that apply)

TFN Workshops or events

21. Have you been sent any relative opportunities that have helped you? Eg. Baker McKenzie Legal advice, McKinsey & Company Executive Professional Development Training, BDO Scholarship, Aus Post Mental Health Grants etc.

22. Have you connected or collaborated with any other TFN Alumni? If yes, has this resulted in anything beneficial?

Yes - we've connected closely with Australian Spatial Analytics and Hotel Etico. TFN was the spark of our relationship.

Further Support

23. Please let us know two current pro-bono or in kind asks you have?

- 1. We're after a new and improved website if there's a guru in web development or graphic design out there!
- 2. PR/ advocacy/ storytelling opportunities we want to continue sharing our mission with the rest of Australia!
- **24.** Do you have any other comments or feedback on the TFN experience or funding process? Being involved in TFN has been an incredible opportunity for All Things Equal. We couldn't be more

grateful.